# Package 'PanelCount'

August 21, 2023

Type Package
<b>Title</b> Random Effects and/or Sample Selection Models for Panel Count Data
Version 2.0.1
<b>Date</b> 2023-08-20
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<b>Description</b> A high performance package implementing random effects and/or sample selection models for panel count data. The details of the models are discussed in Peng and Van den Bulte (2023) <doi:10.2139 ssrn.2702053="">.</doi:10.2139>
License MIT + file LICENSE
Encoding UTF-8
VignetteBuilder knitr
LazyData TRUE
<b>Depends</b> R (>= $3.5.0$ )
Imports Rcpp, statmod, MASS
Suggests knitr, rmarkdown
LinkingTo Rcpp, RcppArmadillo
NeedsCompilation yes
RoxygenNote 7.2.3
Repository CRAN
<b>Date/Publication</b> 2023-08-21 04:02:38 UTC
R topics documented:
PanelCount PLN_RE PoissonRE predict_ProbitRE_PLNRE predict_ProbitRE_PoissonRE

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PanelCount

Panel Count Models with Random Effects and/or Sample Selection

### **Description**

A high performance package for estimating panel count models with random effects and/or sample selection.

#### **Functions**

ProbitRE: Probit model with random effects on individuals

PoissonRE: Poisson model with random effects on individuals

PLN\_RE: Poisson Lognormal model with random effects on individuals

ProbitRE\_PoissonRE: PoissonRE and ProbitRE model with correlated random effects on individuals

ProbitRE\_PLNRE: PLN\_RE and ProbitRE model with correlated random effects on individual level and correlated error terms on individual-time level

### References

- 1. Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: <a href="https://www.ssrn.com/abstract=2702053">https://www.ssrn.com/abstract=2702053</a>>
- 2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. <a href="https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/">https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/</a>

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PLN\_RE

A Poisson Lognormal Model with Random Effects

### **Description**

Estimate a Poisson model with random effects at the individual and individual-time levels.

$$E[y_{it}|x_{it}, v_i, \epsilon_{it}] = exp(\beta \mathbf{x_{it}}' + \sigma v_i + \gamma \epsilon_{it})$$

### Notations:

- $x_{it}$ : variables influencing the selection decision  $y_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $v_i$ : individual level random effect
- $\epsilon_{it}$ : individual-time level random effect

 $v_i$  and  $\epsilon_{it}$  can both account for overdispersion.

### Usage

```
PLN_RE(
  formula,
  data,
  id.name,
  par = NULL,
  sigma = NULL,
  gamma = NULL,
 method = "BFGS",
  adaptiveLL = TRUE,
  stopUpdate = FALSE,
  se_type = c("BHHH", "Hessian")[1],
 H = 12,
  psnH = 12,
  reltol = sqrt(.Machine$double.eps),
  verbose = 0
)
```

#### **Arguments**

formula	Formula of the model
data	Input data, a data.frame object
id.name	The name of the column representing id. Data will be sorted by id to improve estimation speed.
par	Starting values for estimates. Default to estimates of Poisson RE model.
sigma	Starting value for sigma. Defaults to 1 and will be ignored if par is provided.
gamma	Starting value for gamma. Defaults to 1 and will be ignored if par is provided.

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Optimization method used by optim. Defaults to 'BFGS'. method Whether to use Adaptive Gaussian Quadrature. Defaults to TRUE because it is adaptiveLL more reliable (though slower) for long panels. Whether to disable update of Adaptive Gaussian Quadrature parameters. DestopUpdate faults to FALSE. Report Hessian or BHHH standard errors. Defaults to BHHH. se\_type Number of Quadrature points used for numerical integration using the Gaussian-Н Hermite Quadrature method. Defaults to 20. Number of Quadrature points for Poisson RE model psnH reltol Relative convergence tolerance. The algorithm stops if it is unable to reduce the value by a factor of reltol \* (abs(val) + reltol) at a step. Defaults to sqrt(.Machine\$double.eps), typically about 1e-8.

- <0 No ouput
- 0 Basic output (model estimates)
- 1 Moderate output, basic ouput + parameter and likelihood in each iteration

A integer indicating how much output to display during the estimation process.

• 2 - Extensive output, moderate output + gradient values on each call

#### Value

verbose

A list containing the results of the estimated model, some of which are inherited from the return of optim

- estimates: Model estimates with 95% confidence intervals
- par: Point estimates
- var\_bhhh: BHHH covariance matrix, inverse of the outer product of gradient at the maximum
- var\_hessian: Inverse of negative Hessian matrix (the second order derivative of likelihood at the maximum)
- · se\_bhhh: BHHH standard errors
- g: Gradient function at maximum
- gtHg:  $g'H^-1g$ , where H^-1 is approximated by var\_bhhh. A value close to zero (e.g., <1e-3 or 1e-6) indicates good convergence.
- LL: Likelihood
- AIC: AICBIC: BIC
- n obs: Number of observations
- time: Time takes to estimate the model
- partial: Average partial effect at the population level
- paritalAvgObs: Partial effect for an individual with average characteristics
- predict: A list with predicted participation probability (prob), predicted potential outcome (outcome), and predicted actual outcome (actual\_outcome).

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• counts: From optim. A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.

- message: From optim. A character string giving any additional information returned by the optimizer, or NULL.
- convergence: From optim. An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.

#### References

- Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: https://www.ssrn.com/abstract=2702053
- 2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/

#### See Also

Other PanelCount: PoissonRE(), ProbitRE\_PLNRE(), ProbitRE\_PoissonRE(), ProbitRE()

### **Examples**

```
# Use the simulated dataset, in which the true coefficient of x is 1. # Estimated coefficient is biased due to omission of self-selection data(sim) res = PLN_RE(y^x, data=sim[!is.na(sim$y), ], id.name='id', verbose=-1) res$estimates
```

PoissonRE

A Poisson Model with Random Effects

#### **Description**

Estimate a Poisson model with random effects at the individual level.

$$E[y_{it}|x_{it}, v_i] = exp(\beta \mathbf{x_{it}}' + \sigma v_i)$$

### Notations:

- $x_{it}$ : variables influencing the outcome  $y_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $v_i$ : individual level random effect

PoissonRE

### Usage

```
PoissonRE(
  formula,
  data,
  id.name,
  par = NULL,
  sigma = NULL,
  method = "BFGS",
  stopUpdate = FALSE,
  se_type = c("Hessian", "BHHH")[1],
  H = 20,
  reltol = sqrt(.Machine$double.eps),
  verbose = 0
)
```

### **Arguments**

formula	Formula of the model
data	Input data, a data.frame object
id.name	The name of the column representing id. Data will be sorted by id to improve estimation speed.
par	Starting values for estimates. Default to estimates of Poisson Model
sigma	Starting value for sigma. Defaults to 1 and will be ignored if par is provided.
method	Optimization method used by optim. Defaults to 'BFGS'.
stopUpdate	Whether to disable update of Adaptive Gaussian Quadrature parameters. Defaults to FALSE.
se_type	Report Hessian or BHHH standard errors. Defaults to Hessian.
Н	Number of Quadrature points used for numerical integration using the Gaussian-Hermite Quadrature method. Defaults to 20.
reltol	Relative convergence tolerance. The algorithm stops if it is unable to reduce the value by a factor of reltol * (abs(val) + reltol) at a step. Defaults to sqrt(.Machine\$double.eps), typically about 1e-8.
verbose	A integer indicating how much output to display during the estimation process.
	• <0 - No ouput
	• 0 - Basic output (model estimates)

• 1 - Moderate output, basic ouput + parameter and likelihood in each itera-

• 2 - Extensive output, moderate output + gradient values on each call

### Value

A list containing the results of the estimated model, some of which are inherited from the return of optim

• estimates: Model estimates with 95% confidence intervals

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- par: Point estimates
- · var\_bhhh: BHHH covariance matrix, inverse of the outer product of gradient at the maximum
- var\_hessian: Inverse of negative Hessian matrix (the second order derivative of likelihood at the maximum)
- se\_bhhh: BHHH standard errors
- g: Gradient function at maximum
- gtHg:  $g'H^-1g$ , where H^-1 is approximated by var\_bhhh. A value close to zero (e.g., <1e-3 or 1e-6) indicates good convergence.
- LL: Likelihood
- AIC: AIC
- BIC: BIC
- n\_obs: Number of observations
- time: Time takes to estimate the model
- partial: Average partial effect at the population level
- paritalAvgObs: Partial effect for an individual with average characteristics
- predict: A list with predicted participation probability (prob), predicted potential outcome (outcome), and predicted actual outcome (actual\_outcome).
- counts: From optim. A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.
- message: From optim. A character string giving any additional information returned by the optimizer, or NULL.
- convergence: From optim. An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.

### References

- Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: https://www.ssrn.com/abstract=2702053
- 2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/

#### See Also

```
Other PanelCount: PLN_RE(), ProbitRE_PLNRE(), ProbitRE_PoissonRE(), ProbitRE()
```

### **Examples**

```
# Use the simulated dataset, in which the true coefficient of x is 1. # Estimated coefficient is biased primarily due to omission of self-selection data(sim) res = PoissonRE(y^x, data=sim[!is.na(sim$y), ], id.name='id', verbose=-1) res$estimates
```

```
predict_ProbitRE_PLNRE
```

Predictions of ProbitRE\_PLNRE model on new sample

### Description

Predictions of ProbitRE\_PLNRE model on new sample. Please make sure the factor variables in the test data do not have levels not shown in the training data.

### Usage

```
predict_ProbitRE_PLNRE(
  par,
  sel_form,
  out_form,
  data,
  offset_w_name = NULL,
  offset_x_name = NULL
)
```

### **Arguments**

par	Model estimates
sel_form	Formula for selection equation, a Probit model with random effects
out_form	Formula for outcome equation, a Poisson Lognormal model with random effects
data	Input data, a data.frame object
offset_w_name	Offset variables in selection equation, if any.
offset_x_name	Offset variables in outcome equation, if any.

### Value

A list with three sets of predictions

- prob: Predicted probability to participate
- outcome: Predicted potential outcome
- actual\_outcome: Predicted actual outcome

```
predict_ProbitRE_PoissonRE
```

Predictions of ProbitRE\_PoissonRE model on new sample

### Description

Predictions of ProbitRE\_PoissonRE model on new sample. Please make sure the factor variables in the test data do not have levels not shown in the training data.

### Usage

```
predict_ProbitRE_PoissonRE(
  par,
  sel_form,
  out_form,
  data,
  offset_w_name = NULL,
  offset_x_name = NULL
)
```

### **Arguments**

Model estimates
Formula for selection equation, a Probit model with random effects
Formula for outcome equation, a Poisson Lognormal model with random effects
Input data, a data.frame object
Offset variables in selection equation, if any.
Offset variables in outcome equation, if any.

### Value

A list with three sets of predictions

- prob: Predicted probability to participate
- outcome: Predicted potential outcome
- actual\_outcome: Predicted actual outcome

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ProbitRE

A Probit Model with Random Effects

### Description

Estimate a Probit model with random effects at the individual level.

$$z_{it} = 1(\alpha \mathbf{w_{it}}' + \delta u_i + \xi_{it} > 0)$$

### Notations:

- $w_{it}$ : variables influencing the selection decision  $z_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $u_i$ : individual level random effect
- $\xi_{it}$ : error term

### Usage

```
ProbitRE(
  formula,
  data,
  id.name,
  par = NULL,
  delta = NULL,
  method = "BFGS",
  se_type = c("Hessian", "BHHH")[1],
  H = 20,
  reltol = sqrt(.Machine$double.eps),
  verbose = 0
)
```

### **Arguments**

formula	Formula of the model
data	Input data, a data.frame object
id.name	The name of the column representing id. Data will be sorted by id to improve estimation speed.
par	Starting values for estimates. Default to estimates of Probit model.
delta	Starting value for delta. Defaults to 1 and will be ignored if par is provided.
method	Optimization method used by optim. Defaults to 'BFGS'.
se_type	Report Hessian or BHHH standard errors. Defaults to Hessian.
Н	Number of Quadrature points used for numerical integration using the Gaussian-Hermite Quadrature method. Defaults to 20.

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reltol Relative convergence tolerance. The algorithm stops if it is unable to reduce the

 $value\ by\ a\ factor\ of\ reltol\ * (abs(val) + reltol)\ at\ a\ step.\ Defaults\ to\ sqrt(.Machine\$double.eps),$ 

typically about 1e-8.

verbose A integer indicating how much output to display during the estimation process.

• <0 - No ouput

- 0 Basic output (model estimates)
- 1 Moderate output, basic ouput + parameter and likelihood in each iteration
- 2 Extensive output, moderate output + gradient values on each call

#### Value

A list containing the results of the estimated model, some of which are inherited from the return of optim

- estimates: Model estimates with 95% confidence intervals
- par: Point estimates
- var\_bhhh: BHHH covariance matrix, inverse of the outer product of gradient at the maximum
- var\_hessian: Inverse of negative Hessian matrix (the second order derivative of likelihood at the maximum)
- · se bhhh: BHHH standard errors
- g: Gradient function at maximum
- gtHg:  $g'H^-1g$ , where H^-1 is approximated by var\_bhhh. A value close to zero (e.g., <1e-3 or 1e-6) indicates good convergence.
- · LL: Likelihood
- AIC: AIC
- BIC: BIC
- n\_obs: Number of observations
- time: Time takes to estimate the model
- partial: Average partial effect at the population level
- paritalAvgObs: Partial effect for an individual with average characteristics
- predict: A list with predicted participation probability (prob), predicted potential outcome (outcome), and predicted actual outcome (actual\_outcome).
- counts: From optim. A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.
- message: From optim. A character string giving any additional information returned by the optimizer, or NULL.
- convergence: From optim. An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.
- estimates model estimates with 95% confidence intervals

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- par point estimates
- · var\_bhhh BHHH covariance matrix, inverse of the outer product of gradient at the maximum
- var\_hessian Inverse of negative Hessian matrix (the second order derivative of likelihood at the maximum)
- se bhhh BHHH standard errors
- g graident function at maximum
- · LL likelihood
- AIC AIC
- BIC BIC
- n\_obs Number of observations
- counts A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.
- time Time takes to estimate the model
- message A character string giving any additional information returned by the optimizer, or NULL.
- convergence An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.

### References

- Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: https://www.ssrn.com/abstract=2702053
- 2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/

#### See Also

```
Other PanelCount: PLN_RE(), PoissonRE(), ProbitRE_PLNRE(), ProbitRE_PoissonRE()
```

### **Examples**

```
# Use the simulated dataset, in which the true coefficients of x and w are 1. data(sim) res = ProbitRE(z^x+w, data=sim, id.name='id', verbose=-1) res$estimates
```

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ProbitRE\_PLNRE

Poisson Lognormal Model with Random Effects and Sample Selection

### **Description**

Estimates the following two-stage model:

Selection equation (ProbitRE - Probit model with individual level random effects):

$$z_{it} = 1(\alpha \mathbf{w_{it}}' + \delta u_i + \xi_{it} > 0)$$

Outcome Equation (PLN\_RE - Poisson Lognormal model with individual-time level random effects):

$$E[y_{it}|x_{it}, v_i, \epsilon_{it}] = exp(\beta \mathbf{x_{it}}' + \sigma v_i + \gamma \epsilon_{it})$$

Correlation (self-selection at both individual and individual-time level):

- $u_i$  and  $v_i$  are bivariate normally distributed with a correlation of  $\rho$ .
- $\xi_{it}$  and  $\epsilon_{it}$  are bivariate normally distributed with a correlation of  $\tau$ .

#### **Notations:**

- $w_{it}$ : variables influencing the selection decision  $z_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $x_{it}$ : variables influencing the outcome  $y_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $u_i$ : individual level random effect in the selection equation
- $v_i$ : individual level random effect in the outcome equation
- $\xi_{it}$ : error term in the selection equation
- $\epsilon_{it}$ : individual-time level random effect in the outcome equation

### Usage

```
ProbitRE_PLNRE(
    sel_form,
    out_form,
    data,
    id.name,
    testData = NULL,
    par = NULL,
    disable_rho = FALSE,
    disable_tau = FALSE,
    delta = NULL,
    sigma = NULL,
    gamma = NULL,
    rho = NULL,
    tau = NULL,
```

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```
method = "BFGS",
se_type = c("BHHH", "Hessian")[1],
H = c(10, 10),
psnH = 20,
prbH = 20,
plnreH = 20,
reltol = sqrt(.Machine$double.eps),
factr = 1e+07,
verbose = 1,
offset_w_name = NULL,
offset_x_name = NULL
```

### **Arguments**

prbH plnreH

reltol

sel_form	Formula for selection equation, a Probit model with random effects
out_form	Formula for outcome equation, a Poisson Lognormal model with random effects
data	Input data, a data.frame object
id.name	The name of the column representing id. Data will be sorted by id to improve estimation speed.
testData	Test data for prediction, a data.frame object
par	Starting values for estimates. Default to estimates of standalone selection and outcome models.
disable_rho	Whether to disable correlation at the individual level random effect. Defaults to FALSE.
disable_tau	Whether to disable correlation at the individual-time level random effect / error term. Defaults to FALSE.
delta	Starting value for delta. Will be ignored if par is provided.
sigma	Starting value for sigma. Will be ignored if par is provided.
gamma	Starting value for gamma. Will be ignored if par is provided.
rho	Starting value for rho. Defaults to 0 and will be ignored if par is provided.
tau	Starting value for tau. Defaults to 0 and will be ignored if par is provided.
method	Optimization method used by optim. Defaults to 'BFGS'.
se_type	Report Hessian or BHHH standard errors. Defaults to BHHH. Hessian matrix is extremely time-consuming to calculate numerically for large datasets.
Н	A integer vector of length 2, specifying the number of points for inner and outer Quadratures
psnH	Number of Quadrature points for Poisson RE model

Number of Quadrature points for Probit RE model

Number of Quadrature points for PLN\_RE model

typically about 1e-8.

Relative convergence tolerance. The algorithm stops if it is unable to reduce the

value by a factor of reltol \* (abs(val) + reltol) at a step. Defaults to sqrt(.Machine\$double.eps),

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factr L-BFGS-B method uses factr instead of reltol to control for precision. Default

is 1e7, that is a tolerance of about 1e-8.

verbose A integer indicating how much output to display during the estimation process.

• <0 - No ouput

• 0 - Basic output (model estimates)

1 - Moderate output, basic ouput + parameter and likelihood in each iteration

• 2 - Extensive output, moderate output + gradient values on each call

offset\_w\_name An offset variable whose coefficient is assumed to be 1 in the selection equation

offset\_x\_name An offset variable whose coefficient is assumed to be 1 in the outcome equation

#### Value

A list containing the results of the estimated model, some of which are inherited from the return of optim

• estimates: Model estimates with 95% confidence intervals

• par: Point estimates

• var\_bhhh: BHHH covariance matrix, inverse of the outer product of gradient at the maximum

• se\_bhhh: BHHH standard errors

• g: Gradient function at maximum

• gtHg:  $g'H^-1g$ , where H^-1 is approximated by var\_bhhh. A value close to zero (e.g., <1e-3 or 1e-6) indicates good convergence.

· LL: Likelihood

AIC: AICBIC: BIC

• n\_obs: Number of observations

• time: Time takes to estimate the model

• partial: Average partial effect at the population level

• paritalAvgObs: Partial effect for an individual with average characteristics

• predict: A list with predicted participation probability (prob), predicted potential outcome (outcome), and predicted actual outcome (actual\_outcome).

• counts: From optim. A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.

 message: From optim. A character string giving any additional information returned by the optimizer, or NULL.

• convergence: From optim. An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.

ProbitRE\_PoissonRE

#### References

- Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: https://www.ssrn.com/abstract=2702053
- 2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/

#### See Also

Other PanelCount: PLN\_RE(), PoissonRE(), ProbitRE\_PoissonRE(), ProbitRE()

### **Examples**

```
# Use the simulated dataset, in which the true coefficients of x and w are 1 in both stages. # The model can recover the true parameters very well data(sim) res = ProbitRE_PLNRE(z^x+w, y^x, data=sim, id.name='id') res$estimates
```

ProbitRE\_PoissonRE

Poisson RE model with Sample Selection

### Description

Estimates the following two-stage model

Selection equation (ProbitRE - Probit model with individual level random effects):

$$z_{it} = 1(\alpha \mathbf{w_{it}}' + \delta u_i + \xi_{it} > 0)$$

Outcome Equation (PoissonRE - Poisson with individual level random effects):

$$E[y_{it}|x_{it}, v_i] = exp(\beta \mathbf{x_{it}}' + \sigma v_i)$$

Correlation (self-selection at individual level):

•  $u_i$  and  $v_i$  are bivariate normally distributed with a correlation of  $\rho$ .

#### **Notations:**

- $w_{it}$ : variables influencing the selection decision  $z_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $x_{it}$ : variables influencing the outcome  $y_{it}$ , which could be a mixture of time-variant variables, time-invariant variables, and time dummies
- $u_i$ : individual level random effect in the selection equation
- $v_i$ : individual level random effect in the outcome equation
- $\xi_{it}$ : error term in the selection equation

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### Usage

```
ProbitRE_PoissonRE(
  sel_form,
  out_form,
  data,
  id.name,
  testData = NULL,
  par = NULL,
  delta = NULL,
  sigma = NULL,
  rho = NULL,
  method = "BFGS",
  se_type = c("BHHH", "Hessian")[1],
  H = c(10, 10),
  psnH = 20,
  prbH = 20,
  reltol = sqrt(.Machine$double.eps),
  verbose = 1,
  offset_w_name = NULL,
  offset_x_name = NULL
)
```

### **Arguments**

sel_form	Formula for selection equation, a Probit model with random effects
out_form	Formula for outcome equation, a Poisson model with random effects
data	Input data, a data.frame object
id.name	The name of the column representing id. Data will be sorted by id to improve estimation speed.
testData	Test data for prediction, a data.frame object
par	Starting values for estimates. Default to estimates of standalone selection and outcome models.
delta	Starting value for delta. Will be ignored if par is provided.
sigma	Starting value for sigma. Will be ignored if par is provided.
rho	Starting value for rho. Defaults to 0 and will be ignored if par is provided.
method	Optimization method used by optim. Defaults to 'BFGS'.
se_type	Report Hessian or BHHH standard errors. Defaults to BHHH.
Н	A integer vector of length 2, specifying the number of points for inner and outer Quadratures
psnH	Number of Quadrature points for Poisson RE model
prbH	Number of Quddrature points for Probit RE model
reltol	Relative convergence tolerance. The algorithm stops if it is unable to reduce the value by a factor of reltol * (abs(val) + reltol) at a step. Defaults to sqrt(.Machine\$double.eps), typically about 1e-8.

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verbose A integer indicating how much output to display during the estimation process.

- <0 No ouput
- 0 Basic output (model estimates)
- 1 Moderate output, basic ouput + parameter and likelihood in each iteration
- 2 Extensive output, moderate output + gradient values on each call

offset\_w\_name An offset variable whose coefficient is assumed to be 1 in the selection equation offset\_x\_name An offset variable whose coefficient is assumed to be 1 in the outcome equation

#### Value

A list containing the results of the estimated model, some of which are inherited from the return of optim

- estimates: Model estimates with 95% confidence intervals
- par: Point estimates
- · var\_bhhh: BHHH covariance matrix, inverse of the outer product of gradient at the maximum
- se bhhh: BHHH standard errors
- g: Gradient function at maximum
- gtHg:  $g'H^-1g$ , where H^-1 is approximated by var\_bhhh. A value close to zero (e.g., <1e-3 or 1e-6) indicates good convergence.
- LL: Likelihood
- AIC: AICBIC: BIC
- n\_obs: Number of observations
- time: Time takes to estimate the model
- partial: Average partial effect at the population level
- paritalAvgObs: Partial effect for an individual with average characteristics
- predict: A list with predicted participation probability (prob), predicted potential outcome (outcome), and predicted actual outcome (actual\_outcome).
- counts: From optim. A two-element integer vector giving the number of calls to fn and gr respectively. This excludes those calls needed to compute the Hessian, if requested, and any calls to fn to compute a finite-difference approximation to the gradient.
- message: From optim. A character string giving any additional information returned by the optimizer, or NULL.
- convergence: From optim. An integer code. 0 indicates successful completion. Note that the list inherits all the complements in the output of optim. See the documentation of optim for more details.

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#### References

 Peng, J., & Van den Bulte, C. (2023). Participation vs. Effectiveness in Sponsored Tweet Campaigns: A Quality-Quantity Conundrum. Management Science (forthcoming). Available at SSRN: https://www.ssrn.com/abstract=2702053

2. Peng, J., & Van den Bulte, C. (2015). How to Better Target and Incent Paid Endorsers in Social Advertising Campaigns: A Field Experiment. 2015 International Conference on Information Systems. https://aisel.aisnet.org/icis2015/proceedings/SocialMedia/24/

#### See Also

Other PanelCount: PLN\_RE(), PoissonRE(), ProbitRE\_PLNRE(), ProbitRE()

#### **Examples**

```
# Use the simulated dataset, in which the true coefficients of x and w are 1 in both stages.
# The simulated dataset includes self-selection at both individual and individual-time level,
# but this model only considers self-selection at the individual level.
data(sim)
res = ProbitRE_PoissonRE(z~x+w, y~x, data=sim, id.name='id')
res$estimates
```

sim

Simulated dataset with self-selection at both individual and individualtime level

### **Description**

A simulated dataset with 200 individuals and 10 periods. The true data generating process is the following:

Selection equation (ProbitRE - Probit model with individual level random effects):

$$z_{it} = 1(1 + x_{it} + w_{it} + u_i + \xi_{it} > 0$$

Outcome Equation (PLN\_RE - Poisson Lognormal model with individual-time level random effects):

$$E[y_{it}|x_{it}, v_i, \epsilon_{it}] = exp(-1 + x_{it} + v_i + \epsilon_{it})$$

Correlation (self-selection at both individual and individual-time level):

- $u_i$  and  $v_i$  are bivariate normally distributed with a correlation of 0.25.
- $\xi_{it}$  and  $\epsilon_{it}$  are bivariate normally distributed with a correlation of 0.5.

### Usage

sim

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### **Format**

A simulated dataset with 200 individuals and 10 periods.

**id** id, from 1-200

time Time periods, from 1-10

- **z** Whether an individual is selected in a given period. Outcome is observed only when z=1
- y The outcome of an individual in a given period
- x A covariate influencing both z and y, with true effects being 1
- w A covariate influencing only z, with true effect being 1

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